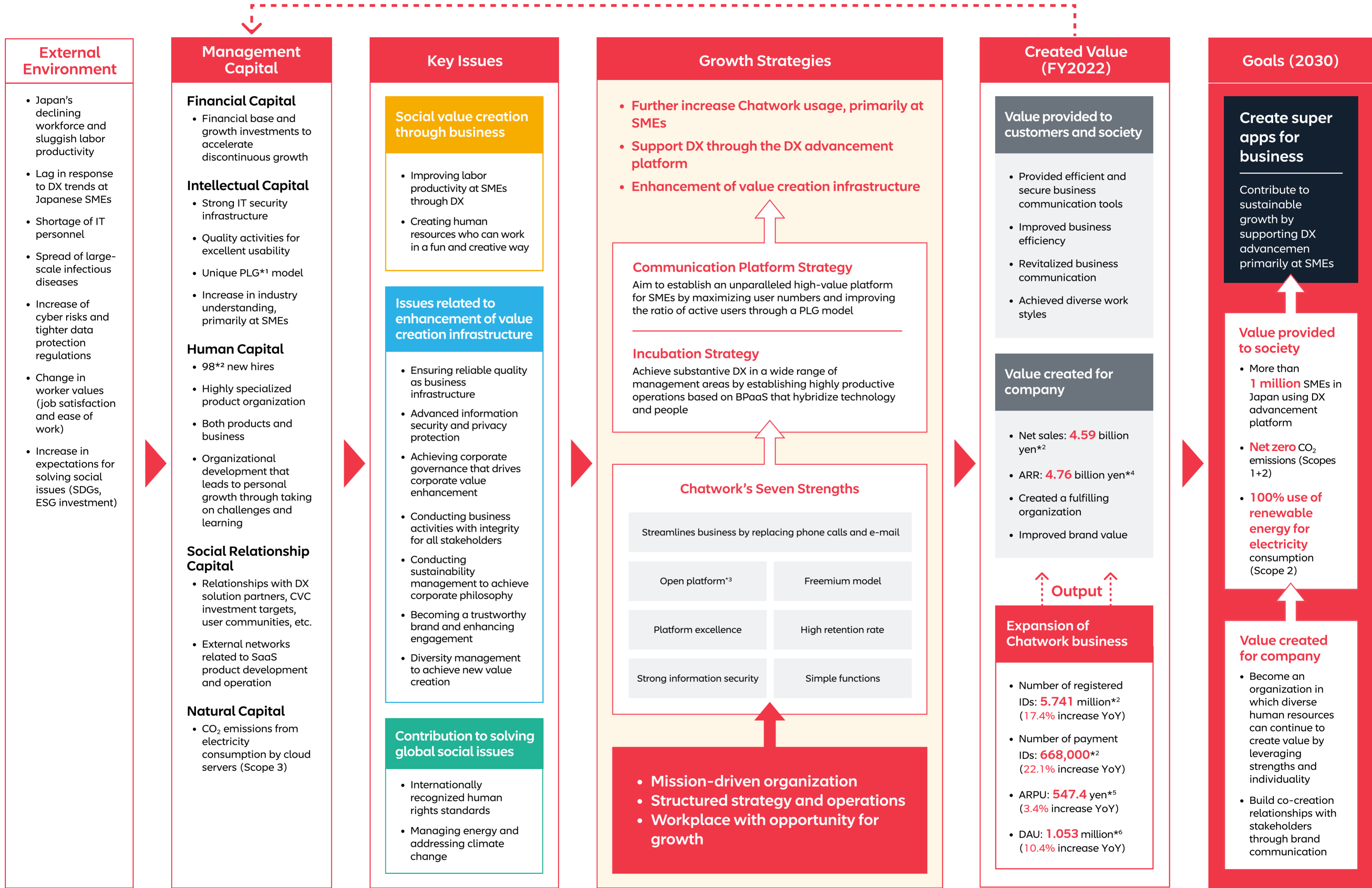


# A prosperous society full of creativity where everyone enjoys their work



\*1 Product-Led Growth, a model where sales and marketing activities are incorporated into products, and customer acquisition is conducted through products

\*2 As of December 31, 2022

\*3 A platform that discloses technical specifications of hardware and software without hiding it

\*4 Annual Recurring Revenue of Chatwork's account business and cloud storage business; 12 months of MRR as of December 31, 2022

\*5 Average Revenue Per User (paid ID) of Chatwork's account business as of December 31, 2022

\*6 Daily Active Users for weekdays (excluding Saturdays/Sundays/holidays) as of December 31, 2022